



IOWA STATE UNIVERSITY

**Office of Intellectual Property
and Technology Transfer**

Flexible Solutions

**Welcome to Iowa State University's
Flexible Solutions program
for Industry Sponsored Research.**

Our Flexible Solutions provide sponsors with multiple approaches to owning, patenting and licensing inventions or copyrightable matter (IP) resulting from sponsored research projects.

**Responding to your needs is an
important part of Iowa State's mission as a land-grant university.**

FLEXIBLE SOLUTION A

Traditional University Model

- Inventorship laws determine ownership of IP
- ISU grants Sponsor a royalty-free non-exclusive license to IP and an option to negotiate a royalty-bearing exclusive license to IP
- ISU publishes the results of the project
- ISU's background intellectual property requires separate license
- With Sponsor's support, ISURF manages patent activity

FLEXIBLE SOLUTION B

Managed Financial Risk

- Inventorship laws determine ownership of IP
- Sponsor supports the full project cost based on ISU's federally negotiated F&A rate
- ISU grants Sponsor an option to negotiate a license with 1% royalties of net sales starting in the year annual sales using IP reach \$20M. Other advantages include:
- Right to sublicense
- No annual minimums
- No additional technology commercialization fees
- Sponsor manages, directs, and pays for all patenting activities
- Sponsor manages its licensing financial risk at the time of contracting by prepaying an additional fee of 10% of the full cost of the project (or a minimum fee of \$15,000)
- ISU publishes the results of the project
- ISU's background intellectual property requires separate license
- Both of the parties must agree to use Flexible Solution B

FLEXIBLE SOLUTION C

Ownership By Sponsor

- ISU assigns ownership of IP to Sponsor
- Sponsor supports the full project cost based on ISU's federally negotiated F&A rate
- Sponsor prepays an IP assignment fee of 75% of the full project cost
- ISU publishes the results of the project
- No ISU background intellectual property can be associated with the project
- Both of the parties must agree to use Flexible Solution C

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