Welcome to Iowa State University’s Flexible Solutions program for Industry Sponsored Research.

Our Flexible Solutions provide sponsors with multiple approaches to owning, patenting and licensing inventions or copyrightable matter (IP) resulting from sponsored research projects.

Responding to your needs is an important part of Iowa State’s mission as a land-grant university.

FLEXIBLE SOLUTION A

Traditional University Model

- Inventorship laws determine ownership of IP
- ISU grants Sponsor a royalty-free non-exclusive license to IP and an option to negotiate a royalty-bearing exclusive license to IP
- ISU publishes the results of the project
- ISU's background intellectual property requires separate license
- With Sponsor’s support, ISURF manages patent activity

FLEXIBLE SOLUTION B

Managed Financial Risk

- Inventorship laws determine ownership of IP
- Sponsor supports the full project cost based on ISU’s federally negotiated F&A rate
- ISU grants Sponsor an option to negotiate a license with 1% royalties of net sales starting in the year annual sales using IP reach $20M. Other advantages include:
  - Right to sublicense
  - No annual minimums
  - No additional technology commercialization fees
  - Sponsor manages, directs, and pays for all patenting activities
  - Sponsor manages its licensing financial risk at the time of contracting by prepaying an additional fee of 10% of the full cost of the project (or a minimum fee of $15,000)
- ISU publishes the results of the project
- ISU's background intellectual property requires separate license
- Both of the parties must agree to use Flexible Solution B

FLEXIBLE SOLUTION C

Ownership By Sponsor

- ISU assigns ownership of IP to Sponsor
- Sponsor supports the full project cost based on ISU’s federally negotiated F&A rate
- Sponsor prepays an IP assignment fee of 75% of the full project cost
- ISU publishes the results of the project
- No ISU background intellectual property can be associated with the project
- Both of the parties must agree to use Flexible Solution C

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